

Collaborative Technology

Empowering State and Local Government

Executive Briefing

Carol Lindsay

Group Decision Support (GDS)

■ *Technology Tools To Help Groups:*

- *Generate* and *organize* ideas
- *Evaluate* and *prioritize* decisions
- *Analyze* results
- *Communicate* recommendations

GDS Program Components

- *Knowledgeable participants*
- *Objective process facilitator*
- *Hardware and software*
- *Specially designed meeting environment*

GDS Program Components

- *Knowledgeable participants*
- Provide information and expertise
- Work as a team



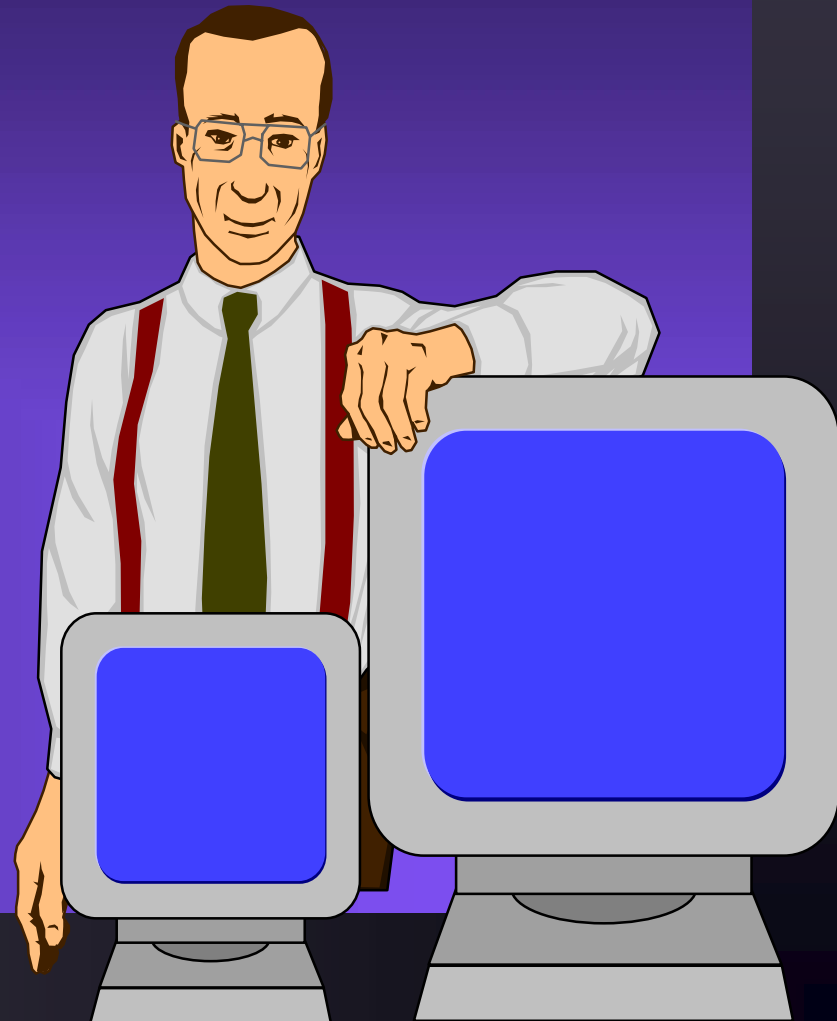
GDS Program Components

- *Objective process facilitator*
- Provides structure
- Bridge between participants and technology



GDS Program Components

- *Hardware and software*
- Computers linked on a Local Area Network
- Software to support group tasks



GDS Program Components

- *Specially designed meeting environment*
- U-shaped seating
- Public screen
- One computer per participant



Fairfax County GDS Meeting Room



Benefits of GDS

- Reduced time for tasks
 - In meetings: 55%
 - In longer term projects: 90%
- Input is anonymous
 - Ideas are judged on their own merit
 - Focus is on content, not personalities

Benefits of GDS

- Simultaneous/ parallel input
 - Increased input
 - Feeling of empowerment
 - Greater sense of ownership of solution
- Pre-session planning is required
 - Brings structure to problem solving
 - Addresses potential problems in advance

Benefits of GDS

➤ Outside facilitator

- Ensures objectivity
- Keeps group on track
- Deals with group dynamics, conflict
- Allows group leader to actively participate

➤ Technology Support

- Allows access to external information
- Provides immediate record of meeting
- Helps build organizational memory

Typical Applications of GDS

- Strategic Planning
- Project Planning
- Program Evaluation
- Process Improvement/ Redesign
- Agency Reorganizations
- Realignment of Job Duties

Typical Applications of GDS

- Focus Groups/ Surveys
- Customer Requirements
- Product Evaluation/ Vendor Selection
- Information Systems Design
- Budget Allocation
- Performance Measurement

Local Government Customers

➤ **Strategic Planning**

- Department of Environmental Management
- Circuit Court Judges
- Department of Information Technology
- IT Steering Committee - Align County's business goals with IT goals using Balanced Scorecard approach
- Fire and Rescue, Support Services Division
- County Executive's Employee Communication Task Force

Local Government Customers

- **Strategic Planning, including citizens and politicians**
 - BOS Economic Advisory Committee - County's Long Range Financial Plan
 - Mentor Center to reduce youth violence
 - Northern Virginia Transportation Commission
 - Celebrate Fairfax, Inc.
 - Cooperative Computer Learning Center (County Executive's Office)

Local Government Customers

➤ **Procurement Process/ Requirements Definition**

- Public Libraries - central information database system
- DIT - County-wide Kiosk Project
- DIT/ Finance - Finance/ purchasing Corporate systems
- Family Services - Adult & Aging Information System

Local Government Customers

➤ **Procurement Process/ Requirements Definition**

- Tax Administration System
- Land Development System
- Human Services Intake System
- Board of Supervisors, Constituent Tracking
- Human Resources, Systems Capabilities

Local Government Customers

- **Procurement Process/ Vendor Selection**
 - Board of Supervisors - Constituent Tracking System
 - Family Services - Management of Homeless Shelters
 - Consumer Affairs - Complaint Tracking software
 - Public Schools - (\$11 million) Student Information Database
 - Public Schools - College Board & Career Guidance software
 - Consolidated Community Funding Pool - Non-Profit Human Service Providers (132 proposals/ \$7 million allocation)

Local Government Customers

➤ ***Plan/ Program Evaluation***

- Office of Finance - Year End Planning Process
- Office of Personnel - RIF (Reduction in Force) Office of Personnel - Customer Service Evaluation
- Family Services - Long Term Care for Seniors
- Department of Information Technology County's IT Planning Process
- Family Services - Residential Group Home for Children
- Office of Comprehensive Planning - Customer Service Evaluation

Local Government Customers

- **Process Improvements/ Redesign**
 - Human Services Administration - Financial Management Redesign
 - Office of Finance - Year End Planning Process
 - State, Regional, National Award winner
 - Health Department - Clinical Services for Nurses
 - Tax Administration
 - Family Services - Residential Group Home for Children; Court Supervised Care for Children

Local Government Customers

- **Agency Reorganization Planning**
 - Family Services - North County Pilot Project for “Blended Service Units”
 - Health Department - Clinical Services
 - Department of Information Technology - reorganize 5 departments into one
 - Department of Information Technology - Telecommunications Services Division
 - Child Protective Services - Investigation & Treatment Units

Local Government Customers

➤ ***Surveys***

- Area Agency on Aging - Employment of Older Workers
- County Executive's Task Force - Employee Communication
- Family Services - Operation of Homeless Shelters
- Purchasing & Supply Management - Customer Satisfaction with Services
- Celebrate Fairfax - Fairfax Fair
- DIT - MS Office/ Exchange Rollout Project
- Finance - new corporate software surveys

Strategic Planning - 1

- Develop Mission/ Vision Statements
- Identify Goals
- Identify Objectives to Meet Goals
- Identify Tasks to accomplish Objectives
 - Assign Resources, Staff
 - Conduct Gap Analysis

Strategic Planning - 2

- Identify Barriers to doing business
 - Inhibitors to accomplishing mission or supplying services to customers
- Identify Successes
 - Major accomplishments of last year
- Identify Internal Strengths and Expertise
- Identify Solutions to barriers

Strategic Planning - 3

- Develop Mission Statement
 - Identify Function
 - Identify Customers
- SWOT Analysis
 - Identify and prioritize:
 - Internal Strengths and Weaknesses
 - External Opportunities and Threats
- Conduct Environmental Scan
- Develop Action Plan

Strategic Planning

Other Activities

- Repeat process with departments
- Align departments and agency
- Identify Customers
- Identify & Prioritize Services
- Develop Action Plan
 - Long and short range planning
 - “Quick Hits”

Process Improvement - 1

- ID current functions and activities
- Evaluate performance
 - Customer evaluation
 - Self evaluation
- ID Opportunities for Improvement
- Develop Implementation Plan

Process Improvement - 2

- BPR and IDEF Modeling
- Collect modeling data
 - Activities, definitions, ICOMS
- Build and analyze models
- Measure performance, costs, time
- Document opportunities for improvement

Procurement Process

- Develop Customer Requirements
- Write the RFP
 - Requirements Matrix - required vs. optional
- Develop Basis for Award
 - Identify & Weight Evaluation Criteria
- Evaluate Technical & Business Proposals

Procurement Process

- Conduct Vendor Test Demonstrations
- Support Negotiations & Protests
- Conduct Gap Analysis
 - Collaborate with successful vendor
 - Identify and prioritize needed software improvements

How to Implement GDS?

- Identify a project that...
 - Is likely to achieve success
 - Solves a critical problem/ has a positive impact
 - Has high visibility
- Build support internally
 - Gather user feedback
 - Communicate success stories
- Collaborative Technology can
 - Provide a niche of success for your organization
 - Give a competitive advantage to your customers

Experience GDS - Hands-on

- Participate in an experiential demonstration of GDS tools
- Use GroupSystems in a sample meeting scenario
- For more information, or to schedule a demo, call 703-324-4372 (GDSC)